



LENDERS COMPLIANCE GROUP®

Creating a Culture of Compliance®

Magdalena Guernica Castleman, MBA Coordinator / Vendors Compliance Group

- Over 30 years of diverse experience in the financial services industry. Commercial and investment real estate banker.
- Commercial Credit Review, Capital One Bank – VP-Senior Manager, Risk Management, Commercial Real Estate Portfolio, involved in evaluating credit risk, assessing effectiveness of credit business practices, policies and procedures, identifying key issues or trends, reporting to key stakeholders, and validating accuracy of commercial risk ratings.
- Risk management for clients, such as insurance companies, banks, pension funds, real estate developers, mortgage bankers, institutional and private lenders, attorneys, REITs.
- Director at FIND/SVP, Head of Financial & Business Services Practice - Strategic Consulting Group, involved in executing and delivering strategic research projects for diverse companies. Clients included GE Capital, REITS and foreign banks with US presence.
- Partner at Falcon Real Estate Investments and Managing Director of the Advisory and Management Company, providing advisory support on purchase and management of commercial real estate on behalf of foreign financial institutions and high net worth investors.
- Executive Vice President at Euro-Canadian Bank, designed and built investment advisory platform.
- Vice President at Bankers Trust Company, International Investment Management: Real Estate Advisory Services.
- Vice President at Chase Manhattan Bank
 - Real Estate Finance - New York Metropolitan Division – Vice President
 - Relationship manager and Commercial lending underwriter, responsible for all aspects of acquisition, construction, and financing of portfolio.
- Real Estate Finance - International Division – Second Vice President: underwrote, syndicated, and negotiated real estate loans in Europe. Directed Chase's expansion into Hong Kong, China, and Canada.
- Graduate of Chase Global Credit Training Program & Special Projects- Financial Analysis Division
- BA, MA: Harvard University (*magna cum laude*, Phi Beta Kappa). MBA: Leonard Stern Graduate School of Business Administration, New York University. MS: Palmer School of Library and Information Science – New York University