



Melinda Yerkes, MBA
Compliance Manager
Licensing and Mortgage Call Reports

- Over 20 years in mortgage operations and management, developing new product lines, forming alliances and business partners to offer well rounded services; successfully developed and implemented new business opportunities in end-to-end solutions; and implemented all licensing requirements for mortgage division, training and development.
- Melinda has an extensive background in all areas of the mortgage industry including wholesale, retail, brokerage, origination, operations, title, compliance, licensing and leadership and has managed divisions and groups over the past 12 years.
- Melinda has held the title of Director of Business Development, Sales and Mortgage Operations at a business process outsourcing company, where activities included:
 - Responsible for project/account management, and building of new accounts, client relationships, account management including collection of invoicing, implementation, and production of each account,
 - Implement and oversee all licensing requirements for mortgage division, training and development, and
 - Responsible for Compliance & Training of Mortgage Division.
- As a Licensing Manager in a previous position, was responsible for licensing all entities, both domestic and international. Responsibilities included compliance of all regulations and laws pertaining to mortgage, title and appraisal licensing.
 - Activities included:
 - Preparation and filing all regulatory reports required for all 50 states, including financial reports,
 - Implementing CE program for licensing renewals, to meet all necessary requirements in a timely and efficient manner,
 - Researched requirements and statutes for licensing of all business units, and
 - Created Licensing Department Manual for training purposes.
- BSBA from Colorado Technical University in Business Administration/Project Management and MBA/Finance and Technology Management.